



INVEST IN ALBANIA WITH CONFIDENCE

Whether you're planning to retire, relocate, or invest, we provide expert guidance and local support to make your journey safe and successful.



Property
Search



Legal & Tax
Assistance



1:1 Investment
Consulting



Local Market
Expertise



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www.albania-invest.net



Vlora / Tirana

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Meet the founder

■ FROM INVESTOR TO ADVISOR

Franck Onteniente is an experienced property investor with **holdings in 5 countries** and a sharp focus on ROI and long-term value. After exploring markets like Portugal, Spain, Bali, and Dubai, he often found that high prices and complex legal systems limited his financial goals.

Seeking smarter opportunities, Franck shifted to emerging markets and discovered **Albania** — a country with affordable property, untapped potential, and major developments like the **Vlora International Airport**, the **Trump Group's \$1B** investment, and the upcoming **Vlora Marina** with 400 yacht berths. Combined with **Albania's path to EU membership**, it became the ideal destination.

In 2023, Franck purchased his first two short-term rental properties in Albania, achieving up to **23% ROI** and tripled property values within a year. By 2024, he had expanded to more properties and is on track to own six by early 2025, with a long-term goal of reaching **30** by **2030**.

Through Albania Invest, Franck helps other investors **confidently navigate the Albanian market**, **avoid common pitfalls**, and **unlock exceptional returns** with the right local support.



[GET IN TOUCH](#)

Opportunity meets Expertise



High Growth, Low Entry Cost

Property prices in Albania remain among the lowest in Europe — yet values are rising fast, **with returns of 15–25% annually** in key areas.



Major Infrastructure Projects

New developments like **Vlora International Airport** and the **400-yacht Marina** are transforming Albania into a tourism and investment hub.



Path to EU Membership

With EU accession on the horizon, Albania is set to gain both international visibility and long-term investor confidence.



Investor-Led, Not Sales-Driven

Founded by a foreign investor, we know the real risks and rewards — and offer guidance based on experience, not commission.



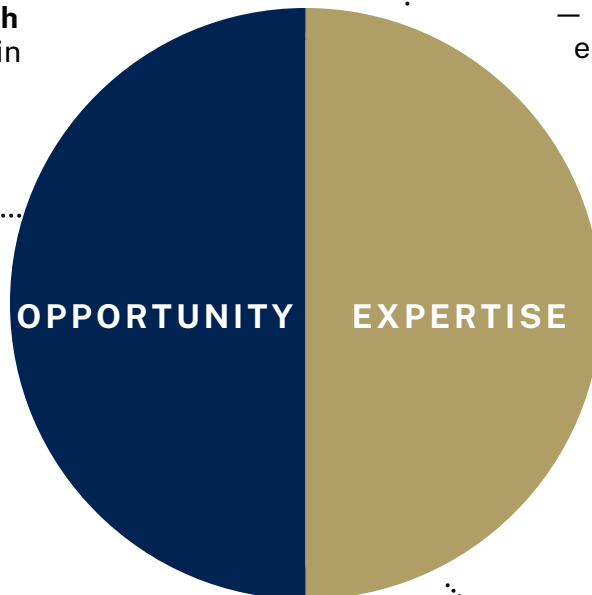
Full Legal & Local Support

From contracts to compliance, our team works with **trusted local** lawyers, notaries, and agents to protect your investment.



On-the-Ground Presence

Based in Tirana and Vlora, we operate nationwide — giving you access to **exclusive deals** and up-to-date insights across Albania.



Invest Your Way:

Guidance or Execution

	Doing It Yourself	Albania Invest Standard	Albania Invest Off-Market
Property Price	✗ Market price, no negotiation	✓ Slightly below market	✓ Best price via off-market
1-Bedroom Apartment	~ €100,000	~ €95,000	~ €85,000
Beach House	~ €250,000	~ €220,000	~ €200,000
Property Search	✗ Online platforms only	✓ Curated listings	✓ Exclusive off-market deals
Price Negotiation	✗ DIY based on limited knowledge	✓ We support & guide you	✓ We negotiate for you
Legal & Paperwork	✗ Find your own lawyer	✓ In-house Legal support	✓ Full legal handled for you
Renovation & Setup	✗ Manage it all yourself	✓ Contractor suggestions	✓ Fully managed & updated
Residency Assistance	✗ Manage it all yourself	✓ Step-by-step help	✓ We take care of it for you
Price Negotiation	✗ DIY based on limited knowledge	✓ We support & guide you	✓ We negotiate for you



Albania Invest

Find Your Dream Home

OUR SERVICES

FROM PROPERTY SEARCH TO RESIDENCY – WE HANDLE IT ALL

- Strategic market insights
- Property scouting in coastal, urban, and mountain areas
- In-house legal due diligence and contract support
- Price negotiation and full transaction assistance
- Renovation coordination and project oversight
- Rental setup and long-term property management
- Full assistance with property-linked residency applications



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Our 5 Step Process



Discovery Call

A session to understand your goals, investment criteria, and timeline. This helps us tailor our approach specifically to your needs.



Custom Investment Plan

Based on your budget and objectives, we develop a strategic roadmap that identifies optimal opportunities in your target market segment.



Site Visits & Legal Checks

We handle all research, property viewings, and due diligence, ensuring every potential investment meets our strict legal and quality standards.



Negotiation & Purchase

We represent your interests through price negotiations and guide you through the transaction process to the final signature.



Post-Investment Support

Our relationship continues after purchase with comprehensive help for property management, rental services, or resale help.



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Client Testimonials

+10
nationalities
helped

Alex T., Oslo

“I don’t speak Albanian and didn’t want to deal with shady agents. Franck walked me through the whole process, and his local team handled the legal side professionally. I now own a beachfront property.”

+10M€
invested

Other agents told us the property we wanted was no longer available. Franck managed to find an off-market option in the same building and negotiated better terms. We really appreciated the local insight and extra effort.

*Michel & Claire D.
Paris*

100% client
satisfaction

Mehdi A., Geneva

“I work in finance, so I’m analytical by nature. Franck’s data on market growth, upcoming projects, and rental trends helped me build a long-term plan. It was refreshing to work with someone who speaks the language of investors.”



Albania Invest



GET IN TOUCH

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